

CLASS JUSTIFICATION AND APPROVAL FOR
OTHER THAN FULL AND OPEN COMPETITION

1. Contracting Activity.

This justification is executed by the Naval Medical Logistics Command (NMLC), Fort Detrick, Maryland on behalf of the Naval Medical Center San Diego (NMCSO), CA and any associated branch clinics.

2. Description of the Action Being Approved.

Award of two agency contracts, on a sole source basis, with Catalyst Professional Services, Inc. and Matrix Providers, Inc. Authority to act under this class justification expires on 28 February 2012.

3. Description of Supplies/Services.

The number one mission of our naval Military Treatment Facilities (MTFs) is to provide health care services and support for active duty personnel and their dependents. This mission has a direct effect on the war fighting capability of the United States Navy. NMCSO has an urgent requirement for five (FTE) Registered Nurses (RN). Three RNs will provide services for the night shift, and two RNs will provide services for the day shift. The Intensive Care Unit at Walter Reed is shutting down, and the patients are being moved to various facilities around the country. Initially, only a few patients were intended to go to NMCSO, and NMCSO could have absorbed them with current capacity. The majority were to go to Brooke Army Medical Center (BAMC) or Fort Belvoir. The Fort Belvoir facility is behind schedule in construction, and BAMC now is not sure they can take all the patients Walter Reed wants to send to them. NMCSO has been asked if it can take up to 10-12 of the Walter Reed patients. In order to meet this mission requirement, sole source contracts to Catalyst Professional Services Inc. and Matrix Providers must be implemented in order to immediately increase NMCSO's RN capacity to accommodate the additional patient load. Services are needed for the period of performance 29 August 2011 - 28 February 2012. The total estimated value of the sole source contracts is \$327,043.20. Appropriate FY11 Defense Health Program (DHP) funds will be used.

4. Statutory Authority Permitting Other Than Full and Open Competition.

10 U.S.C. 2304(c) (2): Unusual and compelling urgency.

5. Rationale Justifying Use of Cited Statutory Authority.

The sole source contracts issued to Catalyst Professional Services, Inc. and Matrix Providers, Inc. will be issued in lieu of issuing a solicitation for offers on FedBizOpps. The authority permitting other than full and open competition is 10 U.S.C. 2304(c) (2): Unusual and compelling urgency. The circumstances giving rise to urgency were not as a result of NMCSO's lack of planning. NMCSO adequately planned for a few patients, for which the MTF could have absorbed with their current RN capacity. The MTF is now forced to unexpectedly react to the potential need for 10-12 patients. The potential harm to the Government is significant if these wounded warriors are not able to receive adequate care. The time it takes to identify qualified candidates and get those healthcare workers credentialed can take a significant amount of time; however, due to the urgency of this requirement, it is imperative that these services be awarded as quickly as possible. As discussed in Section 6, Catalyst and Matrix can provide the RNs in a more timely manner compared to the other 4 contractors notified of this urgent requirement.

6. Description of Efforts Made to Solicit Offers from as Many Offerors as Practicable.

In an attempt to allow for as much competition as practicable considering the urgency of NMCSO's requirement for RN services, NMLC communicated with the existing San Diego Multiple Award Task Order (MATO) contractors (TCMP Health Services, LLC; Cherokee Medical Services, LLC; STG International, Inc.; and OMV Medical, Inc.). NMLC informed the contractors of the urgent requirement for 5 RNs at NMCSO. The contractors were asked how quickly they could have credentials packages submitted for qualified candidates. The most expeditiously any of these contractors could provide a completed credentials package to the MTF was 30 days after award. Once the MTF approved the HCW, travel time could also add an additional 14 days before the HCW would be available to

report to the MTF. Considering the lengthy time associated with our MATO contractors providing credentialing packages, NMLC communicated with Catalyst Professional Services, Inc. and Matrix Providers, Inc.

Catalyst won a competitively awarded U.S. Army contract to become the Army's Prime Vendor for locum tenens services and has since developed subcontractor relationships with approximately 70 locum tenens firms, providing instant access to personnel recruiters covering all healthcare disciplines, including nursing. Additionally, Catalyst has successfully provided locum tenens health care services under NMLC Contract N62645-10-D-5005 at various MTFs including Naval Hospital Camp Pendleton which is a similar market to NMCSO. Although, NMLC has not had any contracts with Matrix, research indicates Matrix has numerous teaming arrangements including a relationship with the largest healthcare staffing firm in the United States. Matrix has established rights with a company and its proprietary development of a system which has been adapted to serve as a recruiting engine for the Department of Defense. This system enables Matrix to utilize their recruiters and identify candidates expeditiously. Both Catalyst and Matrix have indicated they could have completed credentials packages delivered within 2 weeks of award. Furthermore, once the MTF approved the HCW, no additional time would be required for travel.

It is in the Government's best interest to award agency contracts to Catalyst Professional Services, Inc. and Matrix Providers, Inc. to fill NMCSO's urgent requirement for RN services. Synopsis of this procurement action was not submitted to FedBizOpps due to the urgent need for these services, in accordance with FAR 5.202(a)(2).

7. Determination of Fair and Reasonable Cost.

The contracting officer will use an IGCE prepared by the Code 07 program analyst in order to ensure a fair and reasonable price for these services.

8. Actions to Remove Barriers to Future Competition.

For the reasons set forth in Paragraph 6, NMLC will not be competing the sole source agency contracts for the RN services covered by this document. However, if the need continues for these RN services past six months, the follow on requirement will be competed. There is a potential that within the six month performance period that the positions will be insourced. These agency contracts will allow time to complete the in sourcing process or will allow time to complete a competitive follow on award.

9. Contracting Point of Contact.

The point of contact at Naval Medical Logistics Command is Josh Blickenstaff, Code 02, at 301-619-9325, or by e-mail at Josh.Blickenstaff@med.navy.mil.